



Trafford Account and Audit Committee
5th February 2025
STAR/Trafford Update

Nichola Cooke, Asst. Director (Development)
Michael Sellors, Asst. Director (Delivery)

Agenda:

STAR 23/24 Performance

Trafford Q2 24/25 Performance

Social Value Performance Q3 24/25

2024/25 added value

New Business Plan

What's Next 2025 onwards

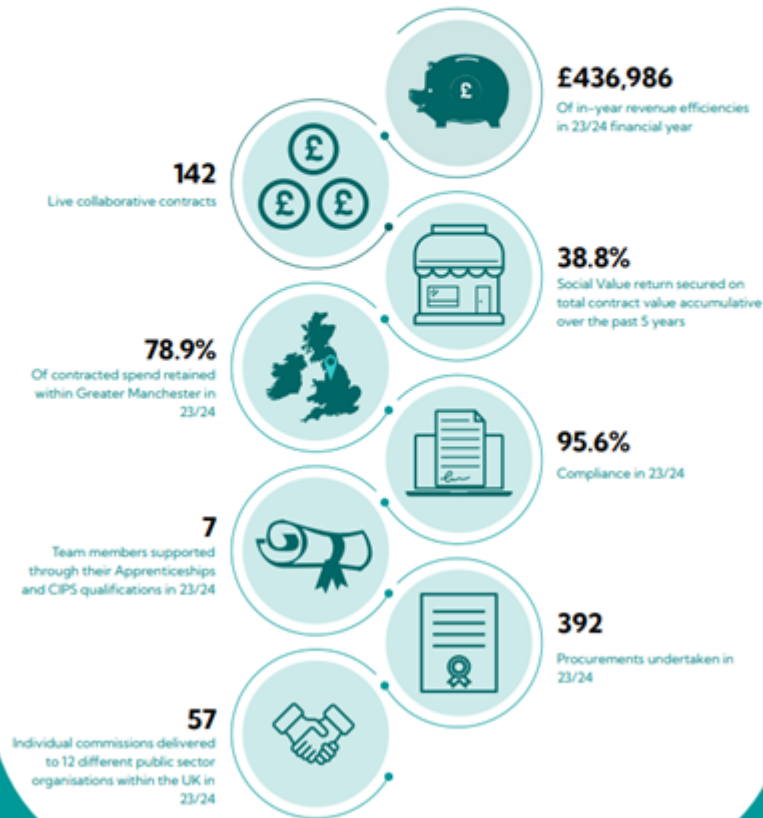
Questions

STAR

Leading transformation through procurement and cooperation

STAR Achievements

As at 2023 / 2024



**Revenue
Efficiencies**

**Collaborative
Contracts**

**Non-verified
Spend**

**Social Value
Targets against
Contract Value**

Local Spend

Social Value

Trafford
Council
Validated
Social Value
delivery as of
15 January
2025

£54.62m
Secured Social Value

£17.54m
Delivered Social Value



Jobs

£14m

of Social Value



Growth

£3.3m

of Social Value



Social

£115k

of Social Value



Environment

£17k

of Social Value



Innovation

£32k

of Social Value



Employing locally

**500 Full-Time
Equivalent jobs**

£13.5
Of Social Value



Training Opportunities

**718 weeks of
training delivered**

£181k
Of Social Value



Apprenticeship

**418 weeks of
apprenticeship
delivered**

£92k
Of Social value



Jobs for Disadvantaged People

**10.6 FTE jobs for
disadvantaged People
(LTU, NEETs & Disabled)**

£165k
Of Social Value



Career Support Sessions

**792 Hours *
Attendees of Career
Support Sessions**

£80k
Of Social Value



Staff Support

**630 Hours of
Staff Support
provided**

£62k
Of Social Value



Community Support

**£65k invested in
community
support**

£65k
Social Value



Spending locally

**£4.6m spent in
definitions of
local on projects**

£3.2m
Of Social Value

- **TUPE staff** – embedded into STAR, development etc. and resilience
- Data Review
- **Contract criticality tool** – supports risk management
- Readiness for the **Procurement Act 2023** – Go Live 24th February 2025
- Improved **relationships**
- **CPRs** aligned
- Support with **Social Value**
- **Digital Roadmap** and systems review undertaken
- **Efficiencies** - income and balanced budget
- New STAR **Business Plan**

- Market Engagement Protocol
- Main STAR Meet the Buyer held in Stockport – 3rd October 2024
- 300 Delegates attended (even spread across all 6 partners)
- Exhibits By 20 different organisations
- Presentations and workshops held throughout the day
- Excellent feedback from attendees
- **New Nomia local spend pilot**

New: STAR Business Plan 2025-2028

Vision

STAR will be market leading procurement service that supports our partners and customers to maximise outcomes for our people, places and planet

Objectives

Protect

- Drive social value impact
- Ensure equality
- Reduce carbon
- Engage with SME/VCSE
- Increase local spend
- Diverse supply chain



Pioneering

- Innovation
- New ways of working
- Technology
- Marketing/comms
- Continuous improvement
- Market leaders



Prosperity

- Efficiencies
- Income
- Productivity
- Commercialisation
- Performance management



Professional

- Compliance
- Governance
- Risk management
- Data analysis and management
- Doing the basics well
- Consistency
- Quality assurance



Partnership

- Collaboration across STAR/city regions
- Place based partnerships (boroughs/regions)
- Sustainable growth
- Working with our local communities to deliver impactful outcomes



People

- Leadership
- Workforce development
- Training/coaching
- Talent management
- Relationships
- Diversity



What's Next 2025 Onwards: Key Workstreams -

1. Launch new Business Plan
2. Responsible Procurement Strategy
3. Performance Management Framework
4. Strategic Delivery Plan
5. Category Strategies
6. Income Strategy
7. Workforce Strategy
8. Implementation of Digital Roadmap and introduction of a new contract management system
9. Launch 'Nomia' low value/local spend pilot
10. Social Value Review
11. Focus on Collaboration and Efficiencies
12. Communications and Marketing Strategy

Any Questions

